

SPEAKING POINTS FOR PORT SALEM VISIT

THURSDAY, MARCH 28, 1985

PRESENT: UNITED STATES REPRESENTATIVE WILLIAM HUGHES

SENATOR JAMES HURLEY

SENATOR RAYMOND ZANE

SENATOR WILLIAM GORMLEY

ASSEMBLYMAN JOSEPH CHINNICI

ASSEMBLYWOMAN DOLORES COOPER

ASSEMBLYMAN MARTIN HERMAN

ASSEMBLYMAN J. EDWARD KLINE

ASSEMBLYMAN GUY MUZIANI

ASSEMBLYMAN THOMAS PANKOK

COMMISSIONER JOHN P. RENNA

MAYOR KENNETH LEWIS (SALEM)

JIM ACTON, CHAIRMAN, PORT SALEM

JIM STORM, EXECUTIVE DIRECTOR, PORT SALEM

SALEM CITY COUNCIL AND SALEM COUNTY FREEHOLDERS

● TODAY, WE COMPLETE TWO NEW, IMPORTANT STEPS IN COOPERATION WITH THE CITY OF SALEM AND SALEM COUNTY TO ATTACK UNEMPLOYMENT AND ECONOMIC DRIFT IN THIS REGION OF THE STATE.

● THROUGH THE NEW JERSEY DEPARTMENT OF COMMUNITY AFFAIRS' SMALL CITIES COMMUNITY DEVELOPMENT BLOCK GRANT PROGRAM, WE GRANT ALMOST \$500,000 TO THE CITY OF SALEM.

● THE MONEY IS EARMARKED FOR A LOAN TO ITS MUNICIPAL PORT AUTHORITY, WHICH WILL MAKE IMPROVEMENTS TO THE WATERFRONT --- CONSTRUCT A 20,000 SQUARE FOOT BULK STORAGE FACILITY --- AND PURCHASE MODERN EQUIPMENT TO HANDLE BULK MATERIALS.

● TOGETHER WITH THESE IMPROVEMENTS, A CORPORATION ALREADY OPERATING AT THE PORT WILL INVEST OVER \$700,000 TO EXPAND. THIS TRANSLATES INTO THE CREATION OF 50 NEW, PERMANENT JOBS --- AND 30 OF THOSE JOBS WILL GO TO LOW- AND MODERATE-INCOME WORKERS.

● ON TOP OF THIS, WE EXPECT NEW BUSINESS INVESTMENT OF MORE THAN \$2,750,000 --- CREATING 16 JOBS IN THE FIRST YEAR, AND 12 OF THOSE JOBS WILL GO TO LOW- AND MODERATE-INCOME WORKERS.

● AND EVEN MORE --- THE PORT AUTHORITY EXPECTS TO HIRE 45 WORKERS IN THE FIRST YEAR --- AND 25 OF THOSE JOBS WILL GO TO LOW- AND MODERATE-INCOME WORKERS.

● WE PROJECT THAT THE INCREASE IN TAX REVENUES TO THE CITY WILL BE ALMOST \$50,000.

● WE'RE ALSO MAKING A SECOND GRANT --- WHICH I WAS PROUD TO ANNOUNCE LAST SUMMER --- OF APPROXIMATELY \$500,000 TO THE COUNTY OF SALEM. THIS MONEY WILL BE USED TO ACQUIRE AND RENOVATE THE 17-MILE STRETCH OF RAILROAD KNOWN AS THE SALEM BRANCH RAIL LINE.

● CONRAIL HAD APPLIED TO THE INTERSTATE COMMERCE COMMISSION TO ABANDON THE LINE. THAT LINE WILL NOT BE ABANDONED.

● WITH PRIVATE AND PUBLIC SECTORS WORKING AS PARTNERS, THE COUNTY, THE STATE AND A PRIVATE RAILROAD OPERATOR POOLED THEIR RESOURCES TO HALT THE ABANDONMENT. THEY LOOKED FOR AN ALTERNATIVE --- SO THE LINE COULD CONTINUE TO SERVE THE PEOPLE OF THIS REGION.

● AND IN SERVING THEM, IT WILL HELP ENERGIZE THE AREA'S GROWING COMMERCE AND INDUSTRY --- OF WHICH THE CITY OF SALEM AND ITS PORT ARE THE OUTSTANDING EXAMPLE.

● THEIR RESOUNDING SUCCESS --- THE "RIPPLE EFFECT" OF BENEFITS --- AND THE CONTINUING GROWTH IN PROSPERITY OF THIS AREA DEMAND RELIABLE TRANSPORT.

● THE SUCCESSFUL RENEWAL OF YOUR ECONOMY DEPENDS HEAVILY --- THOUGH NOT ONLY --- ON THE DEVELOPMENT OF THE PORT AND EASILY AVAILABLE, HIGH-QUALITY SURFACE TRANSPORTATION.

● I'VE BEEN VERY EXCITED TO SEE THE AMAZING GROWTH AND SUCCESS OF THE PORT PROJECT. I KNOW YOU'VE HAD A LOT OF SUCCESS WITH YOUR GRAIN SHIPMENTS. I KNOW YOU'RE NOW MAKING A LARGE SHIPMENT OF FISH.

● THIS ENORMOUS SHIPMENT ADDS UP TO 950 METRIC TONS --- NOT JUST FISH, BUT ALSO BEEF FROM THE MIDWEST. I'M ESPECIALLY PLEASED, THOUGH, THAT ALMOST ALL OF THE FISH BEING SHIPPED COMES FROM CAPE MAY.

● TOGETHER WITH THE APPLICATION FOR A FOREIGN TRADE ZONE --- WHICH INCLUDES TWO SUBZONES COVERING BRIDGETON AND MILLVILLE --- THIS SHOWS WHAT A TREMENDOUS CATALYST THE PORT CAN BE FOR THE WHOLE SOUTH JERSEY ECONOMY.

● IT CREATES JOBS. IT CREATES MARKETS. IT GENERATES REVENUES. THIS PORT IS DOING SO MUCH GOOD FOR SOUTH JERSEY, I'M TEMPTED TO ADD THAT IT LEAPS OVER TALL BUILDINGS IN A SINGLE BOUND! TED TURNER CAN HAVE HIS "SUPER STATION" --- WE IN NEW JERSEY HAVE A "SUPERPORT."

● ITS SUCCESS CAN ONLY BOOST NEW JERSEY'S FINE AGRICULTURAL AND MARINE INDUSTRIES --- AND THESE NEW PROJECTS WILL BOOST THE PORT, ITS INDUSTRIES, THE JOBS THEY CREATE --- AND THUS, ABOVE ALL, THE PEOPLE OF THIS CITY, AND COUNTY, AND THIS END OF THE STATE. CONGRATULATIONS! YOU'VE EARNED IT ALL.

DOCUMENT NAME: PORT SALEM VISIT

DISKETTE NAME: SPEECH II

DATE GIVEN: THURSDAY, MARCH 28, 1985